

re:find
Interim and Executive Search



TRANSFORMATIONAL
CHANGE IN RETAIL:

“There’s a hell of a lot of change, I mean this is the most transformational period in retail full stop.”

ALEX SCHLAGMAN, CO-FOUNDER,
SAVE THE HIGH STREET.

The rules of retailing are being rewritten in a time of transformational change.

Innovation, collaboration, consolidation, integration, and automation will likely be required to reinvigorate commerce, profoundly impacting the way retailers do business now, and in the future.

Across the retail industry, disruption of traditional business models has given way to unprecedented change.



RE:FIND HELP BUSINESSES TO ACHIEVE TRANSFORMATIONAL CHANGE

re:find are an interim management and executive search practice who can support your business through periods of change, by finding the niche skill sets you need to land your change programs effectively.

These include:

- Digital transformation programs
- Supplychain transformation
- Programme Directors/Managers
- IT change management
- Business restructure, store closure & downsizing
- Organisational design & effectiveness
- Mergers & acquisitions
- Shared service design & Implementation

At re:find, our approach to finding talent for a role is more personal than simply advertising the position and sifting through applications.

We prefer to directly approach the best in the market and to gain referrals from trusted advisors in our networks (who we have known for a long time), ensuring we have a thorough understanding of their ability to deliver, their skills and expertise, before ever thinking about referring them to a client. Approaching people in this way means we can ensure the right fit, first time around, creating satisfaction for both client and candidate.

When we launched in 2014, we had a pretty simple aim: to find our clients the right people, and to do it in the right way. Several years on and we’ve built ourselves an exceptional reputation for doing just that.

CASE STUDIES

KINGFISHER OFFER AND SUPPLY CHAIN

Kingfisher are a FTSE 100 company with 80,000 staff across 10 countries. They announced a big retail transformation plan in 2016. Their Offer and Supply Chain business seeks to transform the way they work by putting customer needs first, creating a unified and unique offer of same products sold in the same way across Europe in a limited number of formats and omni channel everywhere, operating a low-cost model under one company culture.

We worked with the OSC leadership team to create a team of interim managers to help develop the structures for the operating model and to develop curricula to ensure that people could operate effectively in their new roles.

Once completed we placed several substantive positions, to enable the business to operate effectively moving forward. We made 8 placements in total within Kingfisher OSC.

HOLLAND AND BARRATT

Holland and Barrett are a specialist chain of health foods store, with over 1,300 stores in 16 countries. They are private equity backed and in 2017 were sold to L1 Capital.

We worked with them during a period of change, working with the board, we initially placed an interim Group HR director whilst they completed the search for the substantive post which our interim took in 2017. We have also placed several other positions to help transform their back-office operations.

The business then successfully completed a sale process and transitioned to become part of L1 retail.



EMAIL
INFO@REFIND.CO.UK



BIRMINGHAM:
0121 314 0350



LONDON:
0203 627 1206



WEBSITE
WWW.REFIND.CO.UK